

KonyOne Overview Y2012

# Agenda



- About Kony
- The Mobile Market & Fragmentation
- Kony One Platform
- Kony One & HTML5
- Value Summary
- Q&A / Next Steps



# **Kony Milestones**



	2007	2008	2009	2010	2011	2012
Company	Founded	Launch	Revenue	Cash Flow Positive	E	800 mployees
Platform	R&D	Launch 4 OS Mobile Web SMS	1.0 2 more OS, Web Gadgets, Palm Pre	2.0 2.5 iPad, iOS4, Social Media, BB OS6, HTML5 Windows Phone 7	•	3.2 4.0 OS5 HTML5 + OS7 SPA, Hybrid, Wrappe Desktop, Kiosk
Vertical Apps				Bro	nking, Healthca kerage, Hospital Jrance	
Global 2000 Customers		1	5	15	35	70
Annual User Sessions			10M	50M 140M 30	0M 700M	900M
	2007	2008	2009	2010	2011	2012

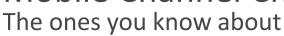
### **Kony Customers**



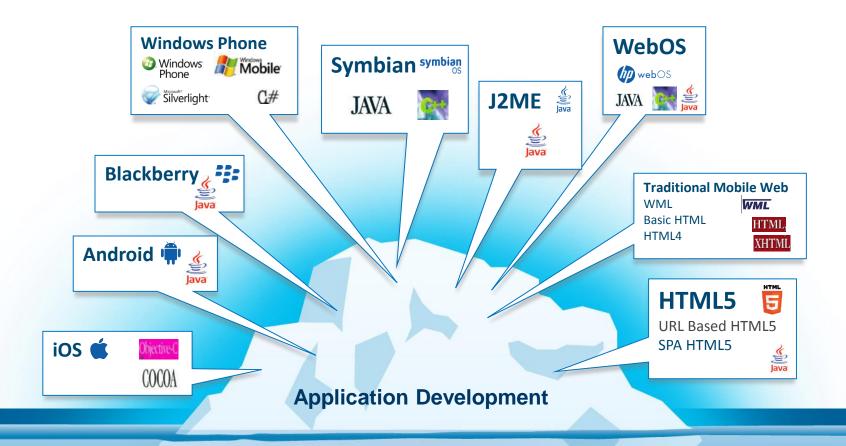
Automotive / Energy	Financial Services	Healthcare & Life Sciences	Retail / CPG	Travel / Hospitality
CHRYSLER TOYOTA Exelun.	Frank  HSBC   PMorganChase   Capital One  Scottrade  GEICO  H&R BLOCK  CBC  H&R BLOCK  CBC  Huntington  Scotiabank  Hong Leong Bank  ABN-AMRO	AstraZeneca	adidas	NATIONAL LINES  NATIONAL LINES  LINES

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# Mobile Channel Challenges





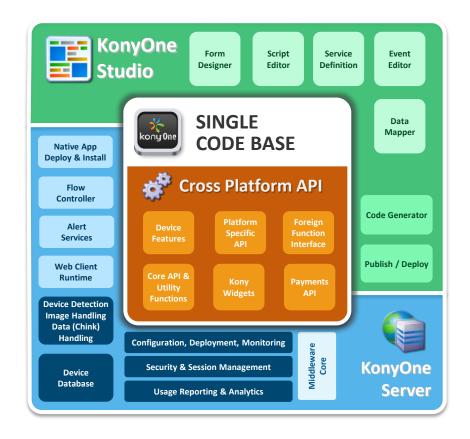


### **KONY Diagram**

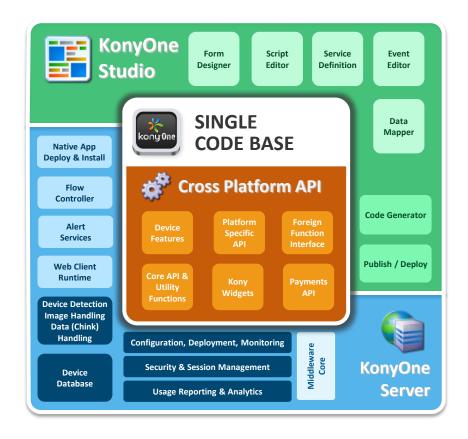






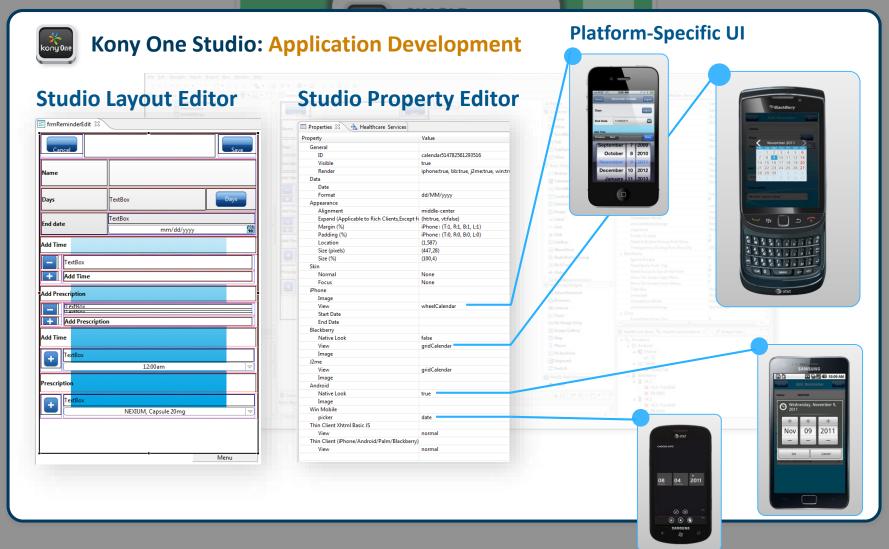










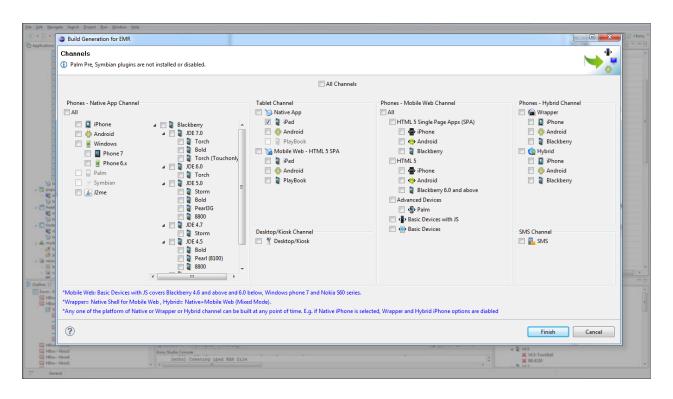


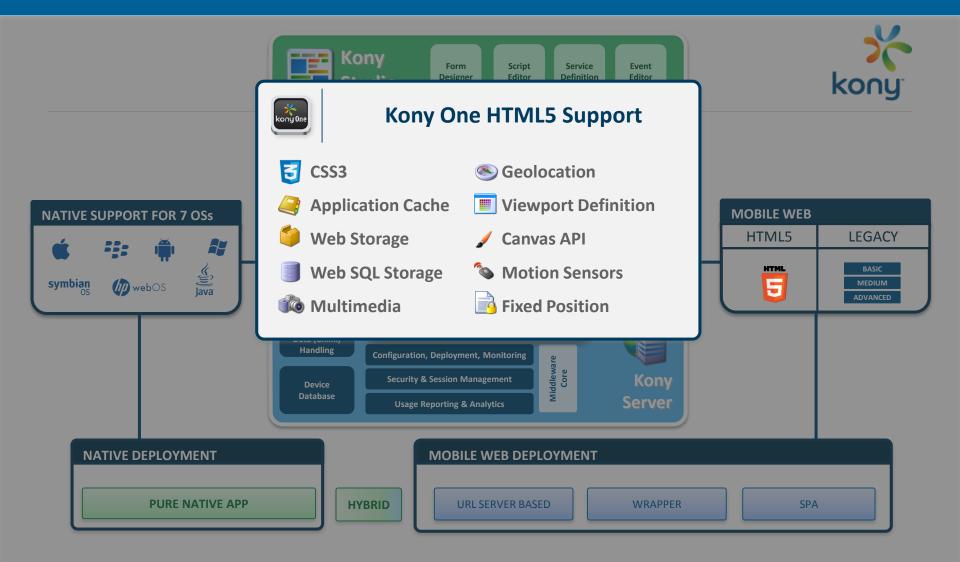


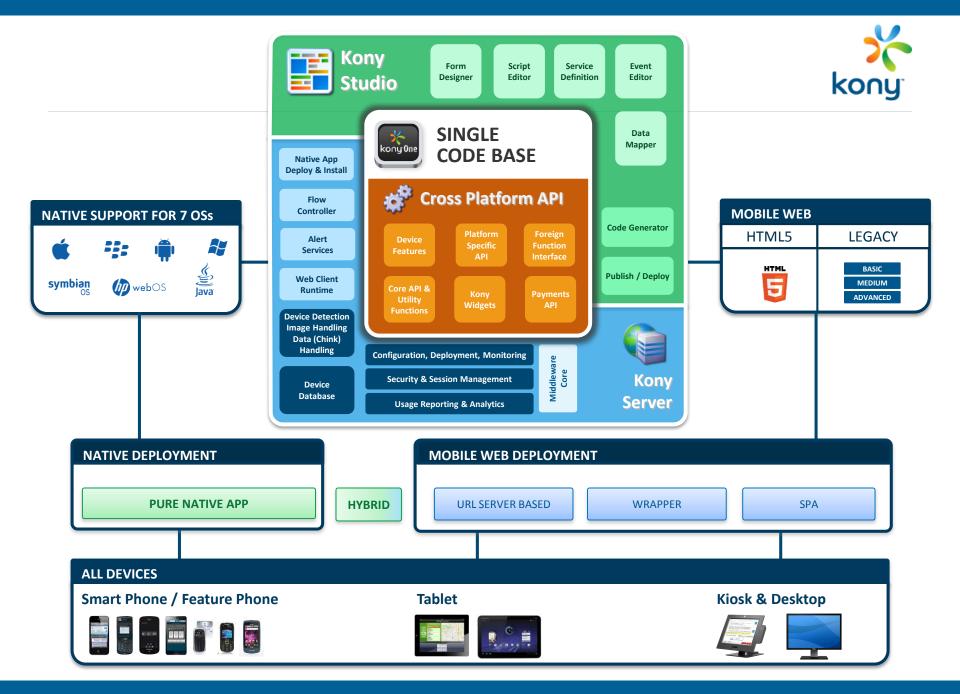




#### **Kony One Studio: Application Deployment**







### **Future Proofing Your Application**



Kony Platform	Version	1.0	1.5	2.2	2.5	3.0	3.5 4.0	
Apple iOS							Today	
2.x	3.x		4	l.x		5.x		



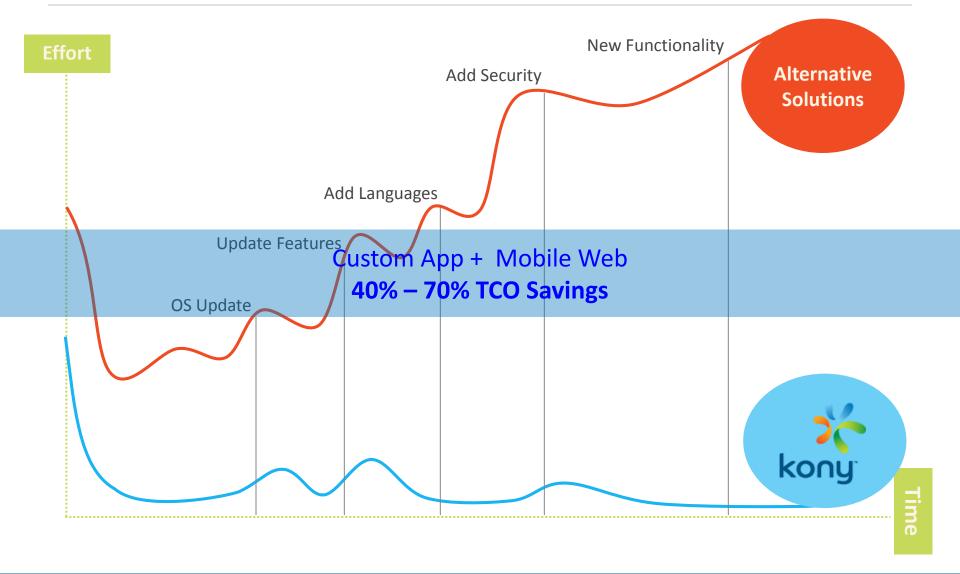
Kony has you covered OS Upgrade – 30 days\*
New Device on New OS – 90 days\*

\* from release to developers



## Change Once, Change Everywhere





### **Your Success Factor**



- Rapid time to market
  - Plug n play vertical solution
- Reach more consumers
  - Write once, run everywhere
  - Change once, change everywhere
- Future proof Kony SLAs
- Stay ahead of the market/competition
  - Mobile Native, Mobile Web, HTML5, SMS
  - Tablets, Social Media, Kiosk, Web Gadgets
- Lowest TCO 40% 70% Savings



# Thank you!





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